



Tourism review Inbound highlights

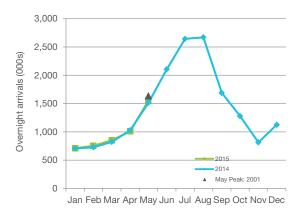
Overnight trips to Canada

	May 2015	15/14 May % Change	Jan May 2015	Year-to-date % Change
United States				
Automobile	624,300	9.0	1,959,867	6.7
Air	311,212	5.9	1,106,434	7.0
Other	133,867	5.9	278,843	2.9
US Total	1,069,379	7.7	3,345,144	6.5
Europe Markets*				
UK	65,807	5.9	200,199	5.2
France	40,051	6.7	140,061	4.0
Germany	33,153	17.2	86,358	0.8
Europe Markets Total	139,011	8.6	426,618	3.9
Asia-Pacific Markets*				
Japan	23,641	15.6	81,784	6.1
South Korea	17,761	26.4	56,123	13.1
China	38,802	5.2	146,153	15.9
India	25,973	21.7	64,697	13.8
Australia	33,713	5.3	86,975	3.1
Asia-Pacific Markets Total	139,890	12.1	435,732	10.6
Latin America Markets*				
Mexico	15,694	8.6	64,312	12.4
Brazil	9,958	28.2	37,384	18.0
Latin America Markets Total	25,652	15.4	101,696	14.4
Overseas Key Markets	304,553	10.8	964,046	7.9
Total 11 DC Markets	1,373,932	8.4	4,309,190	6.8
Other Overseas Countries	180,441	7.6	573,178	4.7
Non-US Countries	484,994	9.6	1,537,224	6.7
Total Countries	1,554,373	8.3	4,882,368	6.5

Note: Statistics Canada preliminary estimates.

Source: Statistics Canada, International Travel Survey.

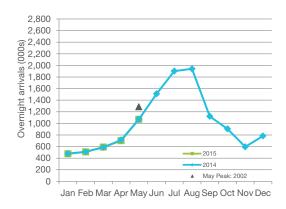
International trips



- Canada welcomed 1,554,373 international visitors in May 2015, up 8.3% compared to May 2014.
 In the first five months of 2015, Canada recorded 4,882,368 international arrivals, up 6.5% relative to 2014.
- The international visitor peak on record during the month of May is 1,633,587 visitors, which occurred in 2001. The number of international visitors in May 2015 was the highest achieved since 2002.

^{*} In previous editions, Asia-Pacific and Latin America Markets were referred to as "Emerging/Transition" Markets and the "Core Markets" included Europeans markets and Australia. As of January 2015, markets grouping were reclassified on a geographic basis.

United States



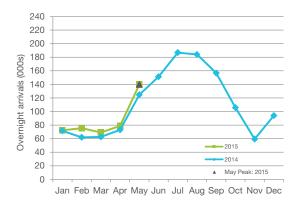
- In May 2015, gains in US arrivals by auto (+9.0%), air (+5.9%) and other modes of transport (5.9%) resulted in total US arrivals rising for the sixth consecutive month (+7.7% over May 2014). The improvement from the US occurred amid a more favourable exchange rate for US visitors; the US dollar appreciated 12.6% against the CAD over the first five months of 2015 relative to the same period in 2014.
- Canada welcomed about 1,070,000 US overnight visitors in May 2015. The US visitor peak on record during the month of May occurred in 2002, with 1,285,000 overnight trips.

Europe Markets



- In May 2015, overnight arrivals from DC's European markets increased 8.6%, rebounding from the contraction registered in April due to the early Easter holiday this year. YTD May 2015, arrivals from these markets are up 3.9%.
- All three DC markets in Europe registered healthy gains in May 2015. Despite a weaker euro (but stable British pound) relative to the Canadian dollar, arrivals from the UK (+5.9%), Germany (+17.2%) and France (+6.7%) rose relative to May 2014.
- Canada welcomed 139,000 visitors from key markets in Europe in May 2015, still short of the arrivals peak of 155,000 registered in May 1996.

Asia-Pacific Markets



- Overnight arrivals from DC markets in Asia-Pacific grew significantly (+12.1%) in May 2015 thanks to strong growth from all five markets.
- Arrivals from Japan (+15.6%) rose significantly in May, amid the launch of the new Vancouver-Osaka flight this month and increased air capacity between Tokyo (Haneda) and Vancouver/Toronto over the past year.
 Year-to-date May 2015, Japan arrivals are up 6.1% compared to the same period in 2014.
- In May 2015, India (+21.7%) continued to record strong gains in overnight visits. The launch of the CAN+ Visa program in India in July 2014 has contributed to sustained growth over the past year. Year-to-date May 2015, India arrivals are up 13.8% compared to the same period in 2014.

- Arrivals from China increased 5.2% in May 2015 amid sustained growth in the Chinese outbound travel market and the greater ease of obtaining a tourist visa to enter Canada. Year-to-date, China arrivals are up 15.9% compared to the same period in 2014. Since the beginning of 2015, China has emerged as the second-largest overseas inbound market after the UK.
- South Korea registered a robust increase in arrivals (+26.4%) in May 2015, facilitated by an increase in air capacity on Seoul-Vancouver flights in recent months. Year-to-date May 2015, South Korea arrivals are up 13.1% compared to the same period in 2014.
- Arrivals from Australia rose 5.3% in May following a decline in April due to the early Easter holiday.
 Year-to-date May 2015, arrivals from Australia are up 3.1% compared to the same period in 2014.
- In May 2015, the number of visitors from the Asia-Pacific markets reached a new peak for this month with about 140,000 overnight visitors to Canada.

Latin America Markets



- Arrivals from DC's two Latin American markets
 recorded strong gains (+15.4%) in May 2015, following
 a minor decline in arrivals in April 2015 due to the early
 Easter holiday. YTD May 2015, Latin American arrivals
 from key markets were up 14.4%. In May 2015, Brazil
 and Mexico combined for a total of 25,650 visitors to
 Canada, less than 2,000 visitors shy of the peak for the
 month of May recorded in 2008.
- In May 2015, arrivals from Mexico rose 8.6% relative
 to May 2014 amid the introduction of new non-stop
 flights between Mexico City and Toronto and Montréal.
 Arrivals from Mexico have maintained their momentum
 since the implementation of the CAN+ Visa program in
 May 2014. Over the first five months of 2015, arrivals
 from Mexico are up 12.4% compared to the same
 period in 2014.
- In May 2015, overnight arrivals from Brazil rose 28.2%, amid several factors facilitating travel to Canada, including the launch of the CAN+ Visa program, the new Air Canada Rio de Janeiro-Toronto flight (started December 2014) and the new TAM São Paulo-Toronto flight (started in March 2015). Year-to-date May 2015, arrivals from Brazil are up 18%.

Peak Year Review of Overnight Trips to Canada by Market – January to May

	Europe			United States			Asia Pacific				Latin America	
			United							South		
Markets	France	Germany	Kingdom	Total	Air Only	Australia	China	India	Japan	Korea	Brazil	Mexico
Previous Peak Year	2012	1996	2008	2002	2001	2014	2014	2014	1996	2008	2013	2008
Arrivals During												
Previous Peak Year	137,410	107,608	276,667	4,295,919	1,307,066	84,344	126,076	56,842	183,799	64,860	31,722	85,044
YTD May 2015 Total												
Arrivals	140,061	86,358	200,199	3,345,144	1,106,434	86,975	146,153	64,697	81,784	56,123	37,384	64,312
Current % of Previous												
Peak	101.9%	80.3%	72.4%	77.9%	84.7%	103.1%	115.9%	113.8%	44.5%	86.5%	117.8%	75.6%

Note: Statistics Canada preliminary figures.

Sources: Statistics Canada.

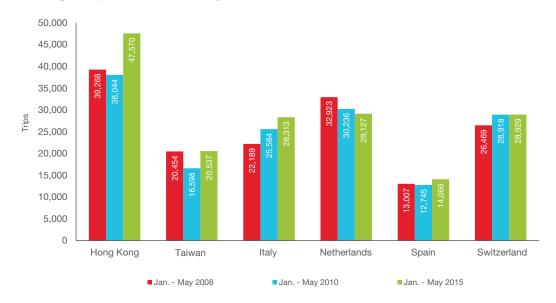
Peak achieved during 2015

- From January to May 2015, five markets—Australia, France, India, Brazil and China-achieved their highest level of overnight arrivals ever.
- In the five first months of 2015, arrivals from the UK, Germany, Mexico, South Korea and the US achieved 72% to 86% of their peaks, recorded in 2008, 1996, 2008, 2008 and 2002 respectively.
- US arrivals by air during the five first months of 2015 totalled over 1,100,000 overnight visits to Canada, which represents 85% of the peak recorded in 2001.
- From January to May 2015, arrivals from Japan achieved 44.5% of the peak recorded in 1996.

Market Watch

- In May 2015, all secondary European markets except Italy recorded strong gains compared to 2014. Arrivals rose from Spain (+14.2%), the Netherlands (+23.2%) and Switzerland (+7.9%), while arrivals from Italy (+0.1%) was flat.
- From January to May 2015, all four secondary European markets saw healthy increases in visitation, with Italy (+8.8%) leading the way, followed by the Netherlands (+7.7%), Spain (+4.2%) and Switzerland (+1.3%).
- In May 2015, arrivals from Taiwan decreased 1.9%, while arrivals from Hong Kong rose 2.7% relative to 2014.
- Since the beginning of the year, both secondary markets in Asia have posted strong growth, with Hong Kong arrivals up 10.4% and Taiwan arrivals up 13.7% over the same period in 2014.

Overnight trips to Canada, by selected markets



Note: Statistics Canada preliminary estimates. Source: Statistics Canada, International Travel Survey.

Overnight trips to Canada, by selected markets

	May 2015	15/14 May % Change	Jan May 2015	Year-to-date % Change
Italy	8,010	0.1	28,313	8.8
Netherlands	4,798	14.2	14,066	4.2
Spain	12,969	23.2	29,127	7.7
Switzerland	9,253	7.9	28,929	1.3
Hong Kong	13,698	2.7	47,570	10.4
Taiwan	6,779	-1.9	20,537	13.7

Note: Statistics Canada preliminary estimates. Source: Statistics Canada, International Travel Survey.

International Arrivals by Province of Entry to Canada

Non-Residents Overnight Arrivals to Canada by province of Entry, January to May 2015

		Total One or	more nights	ا	JS Residents by	Automobile	US Re	esidents by Non	-Automobile	Residents from Other Countries			
	2015	"Variance 2015/2014"	Change over 2014	2015	"Variance 2015/2014"	Change over 2014	2015	"Variance 2015/2014"	Change over 2014	2015	"Variance 2015/2014"	Change over 2014	
Newfoundland	13,322	28.5%	2,956	-	-	-	3,377	33.9%	855	9,945	26.8%	2,101	
Prince Edward Island	33	3.1%	1	-	-	-	10	0.0%	(10)	23	0.0%	11	
Nova Scotia	24,525	-17.7%	(5,258)	-	-	(586)	13,629	-23.6%	(4,219)	10,896	-4.0%	(453)	
New Brunswick	39,188	1.4%	531	36,796	3.2%	1,129	1,467	-38.3%	(910)	925	50.9%	312	
Quebec	751,539	5.5%	38,936	273,336	7.0%	17,825	209,998	3.9%	7,829	268,205	5.2%	13,282	
Ontario	2,261,716	7.5%	158,704	1,001,151	6.3%	59,050	608,287	8.1%	45,373	652,278	9.1%	54,281	
Manitoba	55,911	4.6%	2,461	34,100	8.4%	2,636	19,013	0.2%	38	2,798	-7.1%	(213)	
Saskatchewan	22,910	-7.5%	(1,860)	11,786	5.7%	640	9,598	-20.9%	(2,534)	1,526	2.3%	34	
Alberta	254,118	-1.3%	(3,456)	26,999	8.4%	2,102	141,647	-3.9%	(5,770)	85,472	0.2%	212	
British Columbia	1,439,424	7.8%	103,993	563,528	7.3%	38,243	372,716	11.9%	39,743	503,180	5.5%	26,007	
Yukon	19,682	16.6%	2,808	12,171	17.6%	1,823	5,535	3.6%	192	1,976	67.0%	793	
Canada	4,882,368	6.5%	299,816	1,959,867	6.7%	122,862	1,385,277	6.2%	80,587	1,537,224	6.7%	96,367	

Source: ITS Border Counts, May 2015, Statistics Canada

- During the five first months of 2015, the largest increases in total international arrivals to Canada were recorded through Ontario (+158,704, +7.5%), British Columbia (+103,993, +7.8%) and Quebec (+38,936, +5.5%).
- All three provinces (Ontario, BC and Quebec) registered gains in US arrivals by auto and non-auto modes as well as from overseas.
- Alberta (-1.3%), Saskatchewan (-7.5%) and Nova Scotia (-17.7%) were the only three provinces to see a contraction of total international arrivals since the beginning of the year.

Competitive Review – Australia vs Canada (January - May 2015)

International Travel (in thousands)

	Trips To:									
	Car	nada	Australia							
Trips From:		15/14 Change		15/14 Change						
Total International	4,882,368	6.5%	2,977,300	7.3%						
United States	3,345,144	6.5%	249,400	6.8%						
Canada			66,900	7.2%						
Europe										
United Kingdom	200,199	5.2%	303,000	4.4%						
France	140,061	4.0%	46,300	1.8%						
Germany	86,358	0.8%	77,900	0.9%						
Asia-Pacific										
Australia	86,975	3.1%								
Japan	81,784	6.1%	122,100	-2.1%						
South Korea	56,123	13.1%	97,300	12.4%						
China	146,153	15.9%	456,300	20.8%						
India	64,697	13.8%	105,000	27.7%						
Latin America										
Mexico	64,312	12.4%	3,400.0	13.3%						
Brazil	37,384	18.0%	19,500	10.8%						
Total DC Key Markets	4,309,190	6.8%	1,547,100	10.5%						

^{...}Not applicable.

Statistics Canada, International Travel Survey Frontier Counts Australian Bureau of Statistics, Overseas Arrivals and Departures

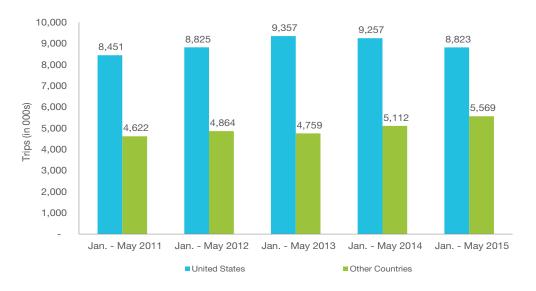
- Since the beginning of 2015, Australia registered a large increase in total international arrivals (+7.3%), outpacing the growth rate recorded in Canada (+6.5%) over 2014.
- In DC key markets, Australia registered a 10.5% increase, while arrivals to Canada rose 6.8% relative to 2014.
- Australia posted a 7.2% increase in arrivals from Canada. In comparison, Australian arrivals to Canada increased 3.1% during the same period.
- Australia registered larger gains than Canada in arrivals from the US (+6.8% vs +6.5%), Mexico (+13.3% vs +12.4%), China (+20.8% vs +15.9%), India (+27.7% vs +13.8%) and Germany (+0.9% vs +0.8%) relative to 2014.
- Canada registered larger gains than Australia in arrivals from all other DC key markets over the first five months of 2015, outpacing it on arrivals from Brazil (+18.0% vs 10.8%), France (+4.0% vs 1.8%), Japan (+6.1% vs -2.1%), South Korea (+13.1% vs +12.4%) and the UK (+5.2% vs +4.4%).

n/a - not available.

Sources

Canadian outbound trips

Overnight trips by Canadians



Note: Statistics Canada, International Travel Survey.

Overnight trips by Canadians

	May 2015	15/14 May % Change	Jan May 2015	Year-to-date % Change
United States	1,835,919	-5.8	8,823,383	-4.7
Other Countries	911,106	12.0	5,568,707	8.9
Total Trips from Canada	2,747,025	-0.5	14,392,090	0.2

Note: Statistics Canada preliminary estimates. Source: Statistics Canada, *International Travel Survey*.

- In May 2015, the number of overnight trips by Canadians to international destinations decreased 0.5% to 2,747,000. While the number of overnight trips by Canadians to the US declined 5.8% year-over-year, it increased 12% to overseas destinations.
- In the first five months of 2015, outbound trips by Canadian residents rose 0.3% compared to 2014 to 14,392,090. The number of trips south of the border declined 4.7%, while trips to other destinations increased 8.9% relative to 2014.
- In May 2015, most Canadian residents returned to the country from abroad through Ontario (1,291,114 re-entries, +0.5%), BC (588,586 re-entries, -0.2%) and Quebec (461,042 re-entries, +2.1%).
- In May 2015, Canadian residents returning home from the US primarily re-entered Canada through Ontario (830,000 re-entries, -4.7%), BC (159,110 re-entries, -6.1%) and Quebec (276,000 re-entries, -4.6%).

Consumer outlook

Consumer confidence

- Canada: Despite signs of a slowing Canadian economy since the beginning of the year, the index of consumer confidence increased five percentage points in May to land at 99.8 (2014 = 100).
- USA: The Conference Board Consumer Confidence Index® decreased in April following an increase in March. The Index stood at 95.4 (1985=100) in May, up from 94.3 in April, indicating a modest improvement in the confidence of consumers towards the US economy.

Sources: Consumer Confidence Index, the Conference Board (USA); and Index of Consumer Confidence, the Conference Board of Canada.

Accommodation

Hotel Performance Indicators by Province*

		incy Rates			Average Da	ily Rate (ADR)		Revenue Per Available Room (RevPAR)				
	May 2015	15/14 Change^	Jan May 2015	Year-to-date Change^	May 2015	15/14 Change^	Jan May 2015	Year-to-date Change^	May 2015	15/14 Change^	Jan May 2015	Year-to-date Change^
Alberta ¹	60.4%	-8.5	58.7%	-7.5	\$139.71	-1.2%	\$140.25	-0.2%	\$84.39	-13.38%	\$82.37	-11.5%
British Columbia	68.7%	1.0	60.2%	2.3	\$150.36	6.9%	\$138.47	5.2%	\$103.37	8.58%	\$83.32	9.4%
Saskatchewan	59.0%	-6.4	56.5%	-5.2	\$133.19	0.0%	\$133.01	0.2%	\$78.52	-9.77%	\$75.16	-8.2%
Manitoba	63.8%	3.7	59.9%	2.8	\$120.28	2.3%	\$118.67	1.0%	\$76.79	8.65%	\$71.11	5.9%
Ontario	67.2%	0.2	58.8%	0.2	\$139.68	7.2%	\$132.03	4.7%	\$93.89	7.45%	\$77.69	5.1%
Quebec	68.1%	-2.0	59.3%	1.0	\$154.10	5.4%	\$143.52	5.6%	\$105.01	2.50%	\$85.08	7.3%
New Brunswick	54.2%	0.0	45.0%	-3.4	\$113.29	2.0%	\$108.67	1.4%	\$61.44	2.07%	\$48.89	-5.8%
Nova Scotia	60.3%	-2.5	53.2%	-0.1	\$127.71	3.2%	\$120.83	4.1%	\$77.02	-0.92%	\$64.30	4.0%
Newfoundland	61.7%	-1.9	56.0%	0.3	\$146.60	0.8%	\$137.58	1.4%	\$90.51	-2.13%	\$77.02	1.9%
Prince Edward Island	38.4%	-8.4	36.2%	-0.8	\$112.47	-5.9%	\$102.36	2.6%	\$43.17	-22.78%	\$37.09	0.3%
Northwest Territories	58.2%	-1.7	64.5%	-4.3	\$156.39	0.5%	\$157.94	1.1%	\$90.97	-2.31%	\$101.95	-5.2%
Yukon	61.1%	-8.2	55.3%	-2.6	\$113.48	-1.7%	\$109.91	6.0%	\$69.38	-13.34%	\$60.79	1.3%
Canada	65.1%	-1.7	58.2%	-0.7	\$143.04	4.7%	\$135.82	3.6%	\$93.18	2.15%	\$79.10	2.3%

^{*} Note: Based on the operating results of 227,374 rooms (unweighted data).

Source: PKF Consulting Inc. with reproduction and use of information subject to PKF Disclaimer and Restrictions as detailed at www.pkfcanada.com.

- In May 2015, the National Occupancy Rate declined 1.7 point to 65.1%. Manitoba (+3.7 points) and BC (+1.0 points) registered the largest increases, while PEI (-8.4), Yukon (-8.2%) and Alberta (-8.5%) recorded the largest declines in hotel occupancy rates relative to May 2014. The hotel markets with the highest occupancy rates in May 2015 were in BC (68.7%), Quebec (68.1%) and Ontario (67.2%).
- Since the beginning of 2015, the National Occupancy Rate has declined (-0.7 points to 58.2%) compared to last year. BC (+2.3 points), Manitoba (+2.8 points) and Quebec (+1.0 points) recorded the largest gains in hotel occupancy, while the largest declines were recorded in Alberta (-7.5 points), Northwest Territories (-4.3 points), Saskatchewan (-5.2% points) and New Brunswick (-3.4 points). The provincial and territorial markets with the highest hotel occupancy rates during the first five months of the year were Northwest Territories (64.5%), BC (60.2%), Manitoba (59.9%) and Quebec (59.3%).
- Since the beginning of 2015, the National Average Daily Rate (ADR) rose to \$135.82, up 3.6% compared to 2014. Yukon (+6.0, \$109.91%), Quebec (+5.6%, \$143.52) and Ontario (+4.7%, \$143.52) recorded the highest increases in average daily hotel rates. The highest year-to-date average daily hotel rates are in Northwest Territories (\$157.94/ night), Quebec (\$143.52/night) and Alberta (\$140.25/night).
- During the same period, the National Average Revenue per Available Room (RevPAR) was \$79.10 (+2.3%), with the largest revenue growth in BC (+9.4%, \$83.32), Quebec (+7.3%, \$85.08) and Manitoba (+5.9%, \$71.11). Provincial and territorial hotel markets with the highest RevPar were Northwest Territories (\$101.95), Quebec (\$85.08) and BC (\$83.32).

DC Consumer and Market Intelligence

[^] Percentage points.

¹ Excluding Alberta resorts.