



# Tourism Snapshot

A focus on the markets in which the CTC and its partners are active

Nathan Phillips Square Skating Rink at City Hall  
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## Key highlights

- Total arrivals from CTC's international markets fell 2.5% in January 2013 on the basis of similar performances from both the Core markets (-2.6%) and the Emerging and Transition markets (-2.5%).
- Ahead of the Chinese New Year travel period in February 2013, January overnight arrivals from China dropped 14.7% (please note that this same travel period occurred in January last year). The number of visitors was still up over 23% compared with the same month two years ago.
- Excluding China, Emerging and Transition markets grew 3.3% on gains registered in all of these markets except India (-8.2%), which was constrained by a lack of direct air capacity.
- A strong January from Australia (+10%) stood in contrast to weak performances from the other Core CTC markets of France (-1%), the UK (-5.7%) and Germany (-14.7%).

# Tourism review Inbound highlights

## Overnight trips to Canada

	Jan. 2013	13/12 Jan. % Change
<b>United States</b>		
Automobile	255,933	4.0
Plane	185,144	1.5
Other	36,733	8.4
<b>US Total</b>	<b>477,810</b>	<b>-3.3%</b>
<b>Core Markets</b>		
UK	25,569	-5.7
France	19,680	-1.0
Germany	10,146	-14.7
Australia	17,115	10.0
<b>Core Total</b>	<b>72,510</b>	<b>-2.6%</b>
<b>Emerging/Transition Markets</b>		
Japan	9,642	6.6
South Korea	9,451	4.2
Mexico	8,045	9.2
Brazil	8,398	3.0
China	16,346	-14.7
India	6,199	-8.2
<b>Emerging/Transition Markets Total</b>	<b>58,081</b>	<b>-2.5%</b>
<b>CTC Overseas Key Markets</b>	<b>130,591</b>	<b>-2.5%</b>
Other Overseas Countries	76,091	-5.9%
<b>Total Non-US Countries</b>	<b>206,682</b>	<b>-3.8%</b>
<b>Total Countries</b>	<b>684,492</b>	<b>1.1%</b>

Note: Statistics Canada preliminary estimates.  
Source: Statistics Canada, *International Travel Survey*.

## International trips

- Canada welcomed approximately 684,500 international visitors during January 2013, an increase of 1.1% compared with January 2012.
- Despite a continued strong performance by Australia (+10%), overall arrivals from CTC's Core markets declined 2.6% to 72,510 overnight visitors in January.
- Total arrivals from CTC's Emerging and Transition markets (Japan, South Korea, Mexico, Brazil, China and India) fell 2.5% to 58,081 overnight visitors.

## United States

- The US market recorded a modest increase (+3.3%) in overnight arrivals in January, primarily due to growth in arrivals by automobile (+4%).
- In January, five provinces recorded gains in border crossing arrivals by US visitors. Newfoundland and Labrador (+80.3%), Yukon (+25.3%) and British Columbia (+5.3%) saw the largest increases.

## Core Markets

- Overnight arrivals from the UK (-5.7%) and Germany (-14.7%) continued to decline in January. Arrivals from France showed relative strength compared with the other European markets and declined only marginally (-1%).
- Australia recorded a strong 10% gain in January and helped limit the Core markets to an overall 2.6% decline in overnight arrivals.

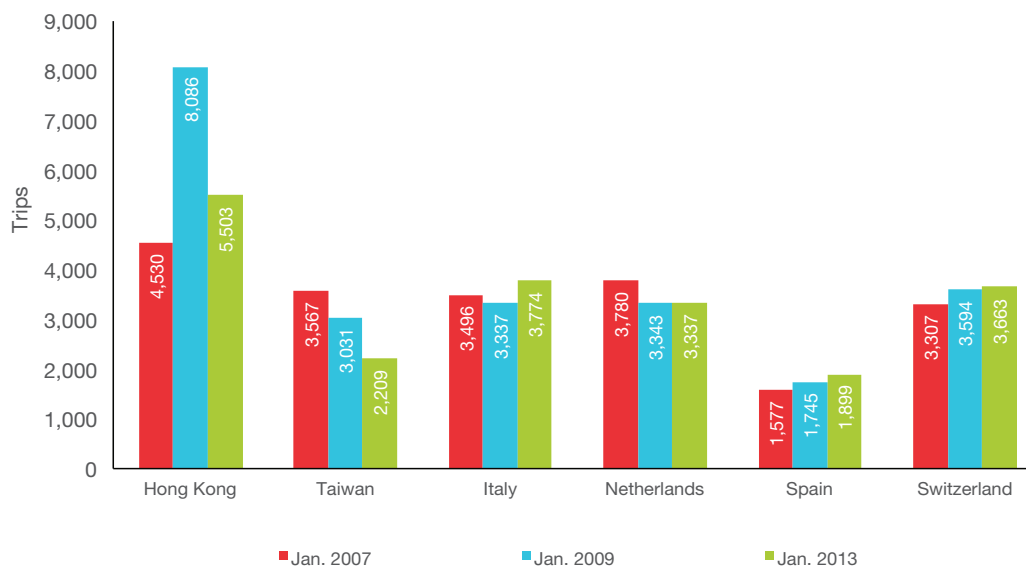
## Emerging Markets

- Arrivals from Emerging and Transition markets declined 2.5% in January, led by a seasonal adjustment in arrivals from China (-14.7%) after a surge in travel last year during the Chinese New Year travel period. The holiday took place in January last year and in February this year.
- Excluding China, arrivals from Emerging and Transition markets grew 3.3% on strong gains in Mexico (+9.2%), Japan (+6.6%), South Korea (+4.2%) and Brazil (+3%).
- Overnight arrivals from India slid 8.2% in January. Non-stop air service was cut in June 2012, and overall seat capacity between the two countries continues to be a limiting factor in promoting travel to Canada.

## Market Watch

- In January, strong gains in arrivals from Italy (+11.4%) stood in contrast to declines in other European markets, with arrivals from The Netherlands (-6.5%), Switzerland (-6.2%) and Spain (-1.4%) all down compared with the same period last year.
- Overnight arrivals in January from Hong Kong (-36.9%) and Taiwan (-36.7%) plummeted compared with 2012, when the popular travel period surrounding the Chinese New Year was in January. The holiday was in February this year.
- When compared with the results for January 2007, Hong Kong saw the largest gain in overnight arrivals (+21.5%), followed by Spain (+20.4%), Switzerland (+10.8%) and Italy (+8%). Taiwan and The Netherlands posted significant declines, down 38.1% and 11.7% respectively.

## Overnight trips to Canada, by selected markets



Note: Statistics Canada preliminary estimates. Source: Statistics Canada, *International Travel Survey*.

## Overnight trips to Canada, by selected markets

	Jan. 2013	13/12 Jan. % Change
Italy	3,774	11.4
Netherlands	3,337	-6.5
Spain	1,899	-1.4
Switzerland	3,663	-6.2
Hong Kong	5,503	-36.9
Taiwan	2,209	-36.7

Note: Statistics Canada preliminary estimates.  
Source: Statistics Canada, *International Travel Survey*.

# Travel Characteristics Highlights (Q3-2012)

## Overnight Travel Spending

	Trips '000	12/11 Q3 %	Spend \$M	12/11 Q3 %	Average Trip Duration	12/11 Q3 %	Average Spend per Trip	12/11 Q3 %	Average Spend per Night	12/11 Q3 %
United States										
United States Leisure										
Automobile	2,873	2.2%	1,183	7.2%	4.1	0.7%	412	4.9%	99	4.2%
Plane	831	1.5%	698	-8.6%	6.7	-2.7%	840	-10.0%	126	-7.5%
Other	675	-2.8%	307	-2.3%	3.5	2.5%	454	0.5%	131	-1.9%
<b>U.S. Leisure Total</b>	<b>4,379</b>	<b>1.3%</b>	<b>2,188</b>	<b>0.3%</b>	<b>4.5</b>	<b>0.0%</b>	<b>500</b>	<b>-1.0%</b>	<b>111</b>	<b>-1.0%</b>
Total U.S. MC & IT	449	2.9%	395	1.6%	3.6	-4.0%	881	-1.2%	247	2.9%
<b>Total U.S.</b>	<b>4,828</b>	<b>1.4%</b>	<b>2,583</b>	<b>0.5%</b>	<b>4.4</b>	<b>-0.3%</b>	<b>535</b>	<b>-0.9%</b>	<b>121</b>	<b>-0.6%</b>
Overseas Key Markets										
Core Markets										
United Kingdom	230.1	-3.3%	285.2	-6.1%	12.8	-5.7%	1,239	-2.9%	97	2.9%
France	189.0	0.2%	257.3	-2.6%	16.1	4.3%	1,361	-2.8%	85	-6.8%
Germany	129.2	-3.9%	212.4	-4.0%	16.9	-7.2%	1,644	0.0%	97	7.7%
Australia	83.4	7.6%	149.5	13.2%	15.7	4.8%	1,792	5.2%	114	0.4%
<b>Total Core Markets</b>	<b>631.7</b>	<b>-1.1%</b>	<b>904.3</b>	<b>-1.8%</b>	<b>15.0</b>	<b>-1.7%</b>	<b>1,432</b>	<b>-0.8%</b>	<b>95</b>	<b>1.0%</b>
Emerging/Transition Markets										
Japan	77.1	-3.1%	145.8	-4.9%	14.0	-3.3%	1,891	-1.8%	135	1.5%
South Korea	51.2	4.3%	79.1	-5.2%	24.0	-10.5%	1,545	-9.1%	64	1.6%
Mexico	48.1	1.7%	71.8	4.4%	23.6	2.8%	1,493	2.7%	63	-0.1%
Brazil	29.6	-1.3%	62.6	5.4%	17.4	-11.6%	2,116	6.8%	122	20.9%
China	106.9	9.2%	209.9	17.4%	27.9	17.5%	1,963	7.5%	84	9.5%
India	51.9	-8.0%	58.1	-1.8%	24.1	-1.0%	1,120	6.7%	46	7.8%
<b>Total Emerging/Transition Markets</b>	<b>364.8</b>	<b>1.2%</b>	<b>627.3</b>	<b>4.0%</b>	<b>21.1</b>	<b>-3.0%</b>	<b>1,720</b>	<b>2.8%</b>	<b>81</b>	<b>6.0%</b>
<b>Total Overseas Key Markets</b>	<b>996.5</b>	<b>-0.2%</b>	<b>1531.7</b>	<b>0.5%</b>	<b>26.7</b>	<b>-2.3%</b>	<b>1,537</b>	<b>0.7%</b>	<b>57</b>	<b>3.1%</b>
<b>Total International (Total US + Total Overseas)</b>	<b>5,824</b>	<b>1.1%</b>	<b>4,115</b>	<b>0.5%</b>	<b>4.6</b>	<b>-3.6%</b>	<b>706</b>	<b>-0.6%</b>	<b>154</b>	<b>3.1%</b>

Source: Statistics Canada, *International Travel Survey*, preliminary estimates

## Overnight Travel Spending

- During Q3 2012, overall spending by international visitors (CTC target markets only) grew 0.5% to exceed \$4.1 billion.
- Total travel spending by US visitors grew 0.5% to reach nearly \$2.6 billion, largely driven by an increase in the total number of trips (+1.4%). Average spending per trip by US leisure travellers declined 1% to \$500, while average spending by US MC&IT dropped to \$881, down 1.2% compared with the same period last year.
- In Q3 2012, total spending by travellers from CTC's overseas key markets rose 0.5% to \$1.5 billion, as a decline in spending from CTC Core markets (-1.8%) was offset by gains from CTC Emerging and Transition markets (+4%).
- Among CTC markets, only China (+17.4%), Australia (+13.2%), Brazil (+5.4%) and Mexico (+4.4%) saw increases in spending during Q3 2012.
- Travellers from the UK spent \$285 million in Canada during the third quarter, the highest of any country. Visitors from France (\$257 million) and Germany (\$212 million) were also big spenders. The top Emerging and Transition market was China (\$210 million).
- Brazilian travellers recorded the highest average spending per trip, reaching \$2,116 (+6.8%) as they spent more per night (\$122, +20.9%) despite not staying as long (average trip length 17.4 days, -11.6%) compared with Q3 2011. Visitors from China had the second-highest spending per trip (\$1,963, +7.5%), although they stayed much longer (average trip length 27.9 days, +17.5%).

# Competitive review (January – December 2012)\*\*

## International Travel (in thousands)

Trips From:	Trips To:			
	Canada		Australia	
		12/11 Change		12/11 Change
<b>Total International</b>	16,311.0	1.8%	6,145.5	4.6%
United States	11,854.0	2.2%	478.9	5.0%
Canada	...		120.0	2.0%
<b>Core Markets</b>				
United Kingdom	653.9	-3.8%	593.6	-2.4%
France	455.3	-0.8%	97.6	3.8%
Germany	311.7	-1.3%	154.8	0.6%
Australia	258.1	6.5%	...	...
<b>Emerging/Transition Markets</b>				
Japan	226.2	7.2%	353.9	6.4%
South Korea	140.0	-7.4%	196.8	-0.6%
Mexico <sup>1</sup>	141.9	7.3%	...	...
Brazil	93.6	6.4%	31.0	6.5%
China	288.3	18.3%	626.4	15.6%
India	146.7	5.3%	159.2	7.4%
<b>Total Key Markets</b>	<b>14,569.6</b>	<b>2.2%</b>	<b>2,812</b>	<b>4.9%</b>

...Not applicable. or data not available.

<sup>1</sup> US figures for Mexico include arrivals to interior only.

Note: Statistics Canada preliminary figures.

Sources: Statistics Canada; Tourism Australia.

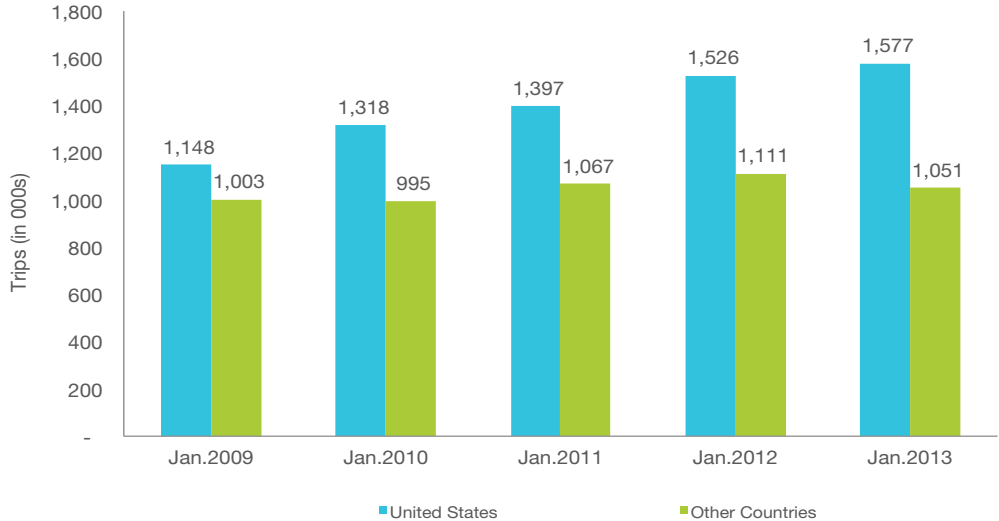
\*\* US visitation data for December 2012 were not available due to a delay with the change in the entry process for US visitors.

- For all of 2012, Australia and Canada both registered growth in international arrivals, up 4.9% and 2.2% respectively compared with 2011.
- International visitor growth for Australia and Canada continued to be driven by their Emerging and Transition markets, with China posting the largest growth (+15.6% and +18.3%) followed by Japan (+6.4% and +7.2%).
- Arrivals from the UK to Australia (-2.4%) and Canada (-3.8%) declined in both countries. Visitor numbers from France to Canada were down 0.8%, while Australia saw a 3.8% increase in arrivals from France.
- Both Canada and Australia saw further deterioration in overnight arrivals from South Korea, down 7.4% and 0.6% respectively.
- Canada outperformed Australia in percentage growth in overnight arrivals from two CTC Emerging and Transition markets: Japan (+7.2%) and China (+18.3%).



# Canadian outbound trips

## Overnight trips by Canadians



Note: Statistics Canada preliminary estimates. Source: Statistics Canada, *International Travel Survey*.

- Canadian outbound travel declined marginally in January 2013, down 0.4% compared with the same period last year, to approximately 2.63 million trips.
- The number of Canadians visiting the US during the month of January grew 3.3% to nearly 1.58 million trips.
- Canadian overnight travel to overseas destinations registered a 5.4% decline to 1.05 million trips.
- In January, most Canadians re-entered the country from the US through Ontario (731,443 entries, +0.1%), followed by British Columbia (338,217 entries, +18%) and Quebec (244,745 entries, +0.8%).
- Ontario recorded the largest re-entry of Canadians from overseas countries in January 2013 (496,884 entries, -6.7%), followed by Quebec (252,620 entries, -6%) and British Columbia (150,334 entries, -1.6%).

## Overnight trips by Canadians

	Jan. 2013	13/12 Dec. % Change
United States	1,576,622	3.3
Other Countries	1,051,259	-5.4
<b>Total Trips from Canada</b>	<b>2,627,881</b>	<b>-0.4</b>

Note: Statistics Canada preliminary estimates. Source: Statistics Canada, *International Travel Survey*.

# Consumer outlook

## Consumer confidence

- **Canada:** The Index of Consumer Confidence reversed three consecutive months of declines and rose 5.1 points to 83 (2002 = 100) in January. The index now stands at its highest point since June 2011.
- **USA:** The Conference Board Consumer Confidence Index® continued its decline and slid to 58.4 (1985=100) in January 2013, down 8.3 points from December.

Sources: Consumer Confidence Index, the Conference Board (USA); and Index of Consumer Confidence, the Conference Board of Canada.

## Accommodations

Please note that at the time of publication, we were unable to update Canada's Accommodations Table as a result of PKF Consulting Inc.'s "Trends in the Canadian Hotel Industry National Market Report" not being available.